

TO: G. Romney ✓ J. A. Lee DATE: January 13, 1954  
 A. M. Wibel ✓ L. H. Shippee  
 H. C. Doss T. S. Adams-Toronto  
 M. F. Moore R. Gibson-Toronto  
 E. A. Chapman A. G. Koepfgen  
 H. R. Costley(2) W. S. Barry  
 F. G. Seese J. Gogola-Kenosha  
 H. G. Paxton  
 J. P. Goodyear

FROM: L. C. Hilliber

SUBJECT: NKI Series Cars - Monthly Building  
Schedule No. 3.

*NKI Schedule*  
 A. M. WIBEL

Attached hereto is a copy of a management approved Monthly Building Schedule No. 3 for NKI Series cars. This schedule reflects a level 50 per day rate through approximately eight working days in October, 1954, and accounts for our current firm commitment for 10,000 cars. It will be noted that, according to this schedule, a 50-50% balance between hard top and soft top models is to be reached by the end of February and carried onward through the balance of the 10,000 units.

The attached schedule is to be considered as "Firm" as shown through the first 10,000 units. Because of the long lead times involved for steel items, particularly stainless, the attached schedule reflects an "un-scheduled raw material release" covering a second 10,000 units for steel items only.

With regard to a Port of Entry forecast for these cars, and as a result of previous correspondence, the Sales Department has been requested to maintain a firm forecast of shipments by Port of Entry for a minimum of two months ahead of car-building. Mr. Gogola has published a forecast dated December 4, 1953, covering 2770 cars. A supplementary forecast covering production through March, 1954, should be forthcoming in the near future.

For customer optional items applicable to NKI cars, it is understood that a three month firm forecast ahead of car-building is required. The current forecast is shown below:

<u>Soft Top</u>	<u>Colors</u>	
	<u>Paint %</u>	<u>Top %</u>
P-906 Yellow	30%	100% Black
P-904 Red	30%	100% Black
P-905 Blue	25%	50% Black 50% Tan
P-903 Green	15%	100% Tan

<u>Hard Top</u>	<u>Colors</u>	<u>Paint %</u>
P-906 Yellow		25%
P-904 Red		25%
P-905 Blue		25%
P-903 Green		25%

White Sidewall Tires - 50% through first 2465 cars (original schedule through December, 1953) 15% thereafter.

In connection with the paint colors shown above, it is understood that difficulties have been encountered in the procurement of the P-906 - Yellow paint which requires the use of a green-gold pigment. In the event that a satisfactory English pigment or the procurement of an imported pigment at reasonable cost cannot be accomplished, it is understood that this color will be dropped from the line. In this event, the percentages assigned to P-906 - Yellow should be distributed proportionately among the other colors shown.

If there are any questions, please advise. It is understood that Mr. Costley will be responsible for the transmission of this information to the appropriate persons at Austin Motors Co.

*L. C. Hilliker*  
L. C. Hilliker

APPROVED: *E. G. Sease*  
E. G. Sease

APPROVED: *B. A. Chapman*  
B. A. Chapman

ICM:sk

Attach.

SCHEDULE NO. 3 DATE January 11, 1953 (1954?)  
 REVISION NO. \_\_\_\_\_ DATE \_\_\_\_\_

**MONTHLY BUILDING SCHEDULE**  
 PRODUCT  
 NKI Series Cars - Austin Motors Co., Ltd., - England

APPROVED F. G. Sease (signed) DATE 1-15-54  
 APPROVED B. A. Chapman (signed) DATE 1-18-54

DESCRIPTION	BUILT <input type="checkbox"/> ACT <input checked="" type="checkbox"/> EST THRU 12-31-53	FIRM BUILDING SCHEDULE (FABRICATED MATERIAL RELEASE)															Unscheduled Raw Material Release			GRAND TOTAL	
		MONTH January, 1954 DAYS 21			MONTH February DAYS 20			MONTH March DAYS 23			MONTH April DAYS 19			MONTH May DAYS 21							
		DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	DAILY	MONTH	CUM'L TOTAL	For Steel Items Only				
<b>NKI Series</b>																					
Hard-Top Convertible	687	20	425	1112	15	300	1412	25	575	1987	25	475	2462	25	525	2987					
Soft-Top Convertible	83	30	625	708	35	700	1408	25	579	1987	25	475	2462	25	525	2987					
<b>Total</b>	<b>770</b>	<b>50</b>	<b>1050</b>	<b>1820</b>	<b>50</b>	<b>1000</b>	<b>2820</b>	<b>50</b>	<b>1154</b>	<b>3974</b>	<b>50</b>	<b>950</b>	<b>4924</b>	<b>50</b>	<b>1050</b>	<b>5974</b>					
Over/(Under) Sched. 1, Rev. 2	(1695)	(40)	(1735)		(40)	(1775)		(374)	(2149)		(427)	(2576)		1050	(1526)						
		MONTH June DAYS 19			MONTH July DAYS 17			MONTH August DAYS 16			MONTH September DAYS 22			MONTH October DAYS 7							
Hard-Top Convertible		25	475	3462	25	425	3887	25	400	4287	25	550	4837	25	163	5,000	5,000		10,000		
Soft-Top Convertible		25	475	3462	25	425	3887	25	400	4287	25	550	4837	25	163	5,000	5,000		10,000		
<b>Total</b>		<b>50</b>	<b>950</b>	<b>6924</b>	<b>50</b>	<b>850</b>	<b>7774</b>	<b>50</b>	<b>800</b>	<b>8574</b>	<b>50</b>	<b>1100</b>	<b>9674</b>	<b>50</b>	<b>326</b>	<b>10,000</b>	<b>10,000</b>		<b>20,000</b>		
Over/(Under) Sched. 1, Rev. 2		<b>950</b>	<b>(576)</b>		<b>850</b>	<b>274*</b>		<b>800</b>	<b>1074*</b>		<b>1100</b>	<b>2174*</b>		<b>326</b>	<b>2500*</b>		<b>0</b>		<b>0</b>		
* Schedule No. 1, Rev. 2 had 7500 jobs through April with 2500 jobs beyond as "Unscheduled Firm Commitment"																					